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Background

This guide is intended to assist federally recognized Indian tribes in exploring entry into the national banking system by establishing or acquiring control of a national bank. Specifically, it:

- Provides background information to consider when entering banking.
- Outlines the Office of the Comptroller of the Currency's (OCC's) corporate application process.
- Summarizes supervision and oversight of national banks.
- Addresses operational issues relevant to tribally owned banks.
- Includes a glossary and a reference section, listing additional OCC publications and other resources.

Preliminary Considerations

Before a tribal government decides to invest in a financial institution, it should consider whether a financial institution is the best organizational structure to achieve its objectives. To reach this decision, a tribe may want to consult with legal, financial, and business advisors. Alternatives to owning a financial institution could include creating a nonbank entity (e.g., a finance company or loan fund), a community development corporation, a small business investment company, or partnerships with existing financial institutions. Some of these structures may be used in conjunction with the establishment or acquisition of a tribally owned financial institution.

Types of Charters

Financial Institutions

As with any other group, a tribal government interested in starting its own financial institution must first determine the type of charter that best suits its objectives. The most common charters are: national or state bank, federal or state savings association, federal or state savings bank, and federal or state credit union. Each charter offers different benefits. Appendix A lists the regulatory agency that has licensing and primary regulatory authority for each charter.

Because financial institutions play an important role in the economy and benefit from government-sponsored protections, the banking industry is regulated closely. Banking laws govern the activities in which institutions may engage, and bank regulators closely monitor those activities to ensure that institutions conduct them in a safe and sound manner. Each potential entrant into banking must work closely with appropriate federal or state regulators to meet legal, policy, and procedural requirements.

National Banks

National banks are chartered by the OCC and are distinguished by the word "national" or the initials "N.A." (national association) in their formal titles. They have many attributes. For example, they have broad lending authority and the ability to engage directly in a wide range of financial services activities. In addition, national banks have the advantage of operating under the primary supervision of one regulatory agency. They also enjoy a strong reputation resulting from the high standards set by federal law and regulations.

The primary federal regulator of national banks is the Office of the Comptroller of the Currency. The OCC charters, regulates, and supervises national banks and federal branches and agencies of foreign banks in the United States (U.S.). Those institutions account for over half of the nation's banking assets. The OCC's mission is to ensure a safe, sound, and competitive national banking system that supports the citizens, communities, and economy of the U.S..

Indian Tribes Owning Financial Institutions

Tribal Sovereignty

Since its formation, the United States has acknowledged the status of federally recognized Indian tribes as "domestic dependent nations" that exercise governmental authority over their members and their territory. In numerous treaties and agreements, the United States has guaranteed the right

¹In Oklahoma Tax Comm'n v. Citizen Band of Potawatomi Indian Tribe, 498 U.S. 505, 509 (1991), the Supreme Court explained that "Indian tribes are 'domestic dependent nations' that exercise inherent sovereignty over their members and territories." *Id.* (quoting) *Cherokee Nation v. Georgia*, 30 U.S. (5 Pet.) 1, 17 (1831). As "domestic dependent nations," Indian tribes have authority to, among other things, determine the form of tribal government; determine tribal membership; maintain law and order; administer justice; levy taxes; license and regulate activities on Indian lands; regulate domestic relations; and promote tribal economic development. *See generally*, F. Cohen, *Handbook of Federal Indian Law* at 246-57 (1982 ed.); 25 USC 476-477 (Indian Reorganization Act).

of Indian tribes to self-government² and pledged to protect Indian tribes. Congress has recognized that "the United States has a trust responsibility to [Indian tribes] that includes the protection of the sovereignty of each tribal government."³ As directed in President Clinton's executive order on "Consultation and Coordination with Indian Tribal Governments" dated May 14, 1998, the OCC recognizes tribal sovereignty and works with every tribal licensing applicant on a government-to-government basis.

Legal and Practical Considerations

Financial institutions that engage in interstate commerce must comply with applicable federal and state banking laws, including chartering requirements. Given the nature of the U.S. financial system, all banks operating in this country are engaged in interstate commerce. Therefore, any Indian tribe that plans to create a depository institution must obtain a federal or state charter. In addition, tribal applicants must review their tribal law to confirm that it does not preclude the tribe from owning a depository institution. The following legal and practical considerations also require that Indian tribes obtain either a federal or state charter to create a depository institution.

Deposit Insurance

The success of any depository institution depends largely on its customers' confidence in the institution's ability to repay their deposits. Federal deposit insurance ensures customers that their funds are safe. Therefore, an institution offering federal deposit insurance can maintain a stable base of deposits, which is critical to funding the institution's lending business and other activities. Under federal law, deposit insurance is available only to financial institutions that have a federal or state charter.

Legal Restrictions

Federal law places severe restrictions on depository institutions that do not have federal deposit insurance. For example, such uninsured entities:

²In *Ex Parte Crow Dog*, 109 U.S. 556, 568-69 (1883), for example, the Supreme Court explained that under the Treaty of 1868 with the Sioux, "among the arts of civilized life, which it was the very purpose of all these arrangements to introduce and naturalize among [the Indians], was the highest and best of all, that of self-government." Earlier, in the seminal case *Worcester v. Georgia*, 31 U.S. (6 Pet.) 515, 555-56 (1832), the Court had ruled that the Treaty of Holston "recogniz[ed] the national character of the Cherokees, and their right of self-government."

³25 USC 3601(2); see also 25 USC 450, 1451, 1601, 2501-2, 3701, and 4101.

⁴12 USC 1813, 1815; 12 USC 1781.

- Must agree to be examined by state banking regulators in order to take deposits (12 USC 378).
- Must disclose to customers their lack of federal deposit insurance before taking deposits (12 USC 1831t(b)).
- Generally may not receive deposits through the mail (12 USC 1831t(e)).

Further, because of potential confusion over the regulated nature of a financial institution, federal criminal law prohibits use of the words "national," "Federal," "United States," "reserve," or "Deposit Insurance" in the names of institutions engaged in certain financial businesses (18 USC 709). In addition, federal laws regarding disclosure of financial transactions (e.g., those requiring disclosure of income to the Internal Revenue Service or large cash transactions to the Treasury Department) apply to all businesses within the U.S., even if the transactions occur in Indian country.

Business Relationships

A financial institution's success also results from the willingness of other institutions to join it in correspondent and other business relationships. For example, several payments systems for wire transfers and check clearing in the U.S. are organized and operated by federally and state-chartered insured depository institutions or the Board of Governors of the Federal Reserve System (FRB). Access to those systems generally is limited to institutions that are federally insured and examined regularly by federal or state regulators for safety and soundness. This ability to enter into reciprocal clearing and payment relationships gives federally or state-chartered banks a greater opportunity to provide necessary financial services to their communities.

Getting Started

A tribal government that decides to charter or acquire a national bank should contact the OCC's Licensing staff to obtain guidance and technical assistance before beginning the licensing process. (See Appendix D for a listing of the appropriate district office and Washington headquarters contacts.)

This guide provides cross-references to the *Comptroller's Corporate Manual* (corporate manual), which sets out the licensing procedures. Those booklets, which include sample forms, may be obtained from the OCC's Communications Division. They are also available on the OCC's website at http://www.occ.treas.gov. Appendix E provides instructions on how to obtain the booklets.

This guide also addresses issues raised in the licensing and supervision processes that have been common to previous tribal applicants. Indian tribes should consider them in the context of their own tribal laws and economic goals. The OCC recognizes that, as domestic dependent nations, tribes may have different perspectives and invites potential tribal applicants to offer new or alternative solutions to these issues.

Finally, the OCC respects the important role Native American traditions and cultures may play in business relationships with tribes and tribal members. To the extent that those cultural issues affect the corporate application process, the OCC encourages tribal applicants to discuss them with Licensing staff to work through any issues they may present.

Entry into the National Banking System

A tribe can enter the national banking system by:

- Establishing a new national bank charter.
- Acquiring a national bank through a merger transaction.
- Acquiring the stock of an existing national bank.
- Converting an existing institution to a national bank.

A national bank may be owned directly by a tribe or group of tribes or through a bank holding company that is owned by a tribe or group of tribes.

New National Bank Charter

The OCC approves proposals to establish national banks that will foster healthy competition, operate in a safe and sound manner, and have a reasonable chance of success. In so doing, the OCC does not guarantee that a proposal to establish a national bank is without risk to the organizers or investors. Each applicant must publish a notice of application in a newspaper of general circulation in the community in which the proposed bank will be located. The public may submit comments during this notice period. (See the "Charters" booklet of the corporate manual for a complete discussion of the chartering process and the "Public Involvement" booklet for a discussion of the public's role in this process.)

Decision Criteria

In reaching its decision, the OCC considers whether the proposed bank:

- Has organizers who are familiar with national banking laws and regulations.
- Has competent management, including a board of directors, that has the ability and experience relevant to the type of services to be provided.
- Has capitalization that is sufficient to support the projected volume and type of business.
- Can reasonably be expected to achieve and maintain profitability.

Will be operated in a safe and sound manner.

The OCC also considers a proposed bank's plans for helping to meet the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with the safe and sound operation of the bank.

Organizing Group

The organizing group must be comprised of five or more persons. Although a tribe may participate in organizing a bank, the organizers must be individuals (e.g., members of the tribe or business leaders in the community). Many, if not all, of the organizers normally serve as the bank's initial board of directors. The president of the proposed bank, who is usually the chief executive officer (CEO), must be a board member.

Generally, every national bank director must own stock of the bank and be a citizen of the U.S. throughout his or her term of service (12 USC 72). In addition, every director must meet residency requirements (12 USC 72); however, the OCC has discretion to waive those requirements. (See the "Director Waivers" booklet of the corporate manual.)

Importance of the CEO

Selection of a qualified CEO is one of the organizing group's most important decisions affecting the success of the new bank. Together, the organizing group and its CEO must have the experience, competence, and willingness to direct the proposed bank's affairs actively in a safe, sound, and legal manner.

The OCC considers the CEO as essential for a new bank's success. The proposed CEO should:

- Be involved actively in developing the proposed bank's business plan and in implementing it successfully once the bank opens.
- Have strong leadership skills and have managed a bank or similar financial institution successfully or have successful experience as an officer in areas relevant to the proposed bank's marketing strategy and needs.
- Possess skills that complement those of the directors and other proposed members of the executive officer team.

Capital Adequacy

An organizing group must raise a sufficient amount of capital to pay all organization costs, compete effectively in the market area, and support planned operations adequately. The OCC may determine that higher amounts of capital than those proposed originally are necessary based on local market conditions or the operating plan presented by the organizing group.

Although the OCC does not have a stated capital minimum, it rarely approves charter applications with less than \$2 million in equity capital (net of organizational expenses) and, typically, expects higher amounts. The Federal Deposit Insurance Corporation (FDIC) has similar requirements for obtaining federal deposit insurance. The OCC expects projected capital for new banks to remain at or above the "well capitalized" level, as defined in 12 CFR 6.4(b)(1), for the first three years of operation. (See the Sources of Capital and Deposits section of this guide for a discussion of possible sources of capital.)

The OCC generally is opposed to debt-based capitalization of a new bank. If any debt will be issued by an affiliate to capitalize the bank, the organizing group must demonstrate that debt service requirements can be met without reliance on cash flows *of any kind* from the bank.

Community Development Banks

Prospective bank organizers may chose to charter a national bank with a community development focus (CD bank). A CD bank targets financial services to the revitalization of communities through partnerships with public, nonprofit, and other private initiatives. Such banks must meet the same statutory, regulatory, and procedural requirements as other commercial national banks.

There are two unique features of a CD bank. First, the OCC provides technical assistance to the organizers of these banks prior to the charter prefiling meeting. An OCC team of licensing, legal, and community development staff are available to:

- Meet with the organizers.
- Provide technical assistance.
- Consult on other related issues.
- Review draft documents.

Secondly, other national banks may invest in the CD bank, if the CD bank satisfies applicable requirements of the OCC's part 24 regulation, addressing community development corporations, community development projects, and other public welfare investments (12 CFR 24).

Organizers seek CD bank designation to gain broader access to capital from:

- An investment from one or more national banks or from other depository institutions. (See the Sources of Capital and Deposits section of this quide.)
- Investments or gifts from certain charitable organizations.
- An award from the Community Development Financial Institution (CDFI) Fund. (See the CDFI Fund section of this guide.)

A CD bank should be able to demonstrate community support or participation in one or more ways that include:

- Representation on the board of directors by nonbank community representatives with expertise relevant to the proposed bank.
- Establishment of an advisory board for the bank's community development activities that includes nonbank community representatives with expertise relevant to the proposed bank.
- Formation of a formal business relationship with a community-based organization and the proposed bank.
- Contractual agreements with community partners to provide services for the proposed bank.
- Financing for the proposed bank from the public sector or community development organizations.

Acquisition by Merger

A common way to acquire a bank is to merge or consolidate it with an "interim bank" — a non-operational bank created solely to facilitate the merger or consolidation. This method of acquisition is called a business combination and often has certain tax and accounting benefits over acquiring the stock of an existing bank directly. A business combination is subject to review by the primary federal regulator of the bank that remains after the transaction is completed (resulting bank) under the Bank Merger Act (BMA). Prior to filing, the acquirer should seek advice from its accounting experts.

Use of an Interim Bank

The general procedures for establishing an interim bank and entering into a business combination are contained in the "Business Combinations" booklet of the corporate manual.

In short, the OCC grants an interim bank charter to an acquirer after an abbreviated chartering process. Since the interim bank will not operate independently, the OCC need not analyze its viability apart from the bank being acquired (target bank). If the acquirer does not own a bank already, the OCC modifies the procedures slightly and conducts the same background investigations it would normally do for a charter. Although interim banks are subject to an abbreviated chartering process, the business combination procedures are not abbreviated.

An Indian tribe also could use an interim bank to acquire the assets and assume the liabilities of branches of a bank, rather than an entire bank. In that case, the OCC reviews the operations of the target branches, instead of those of the target bank's, to assess the financial and managerial resources and future prospects of the resulting institution.

Bank Merger Act Processing

Under the BMA, the applicant files its application with the primary federal regulator (responsible agency) of the resulting bank. The applicant also publishes notice of the proposed transaction during a 30-day public comment period. Upon receipt of the application, the responsible agency contacts the other federal bank regulatory agencies and the Department of Justice, which also may comment on the application during a 30-day review period. The responsible agency reviews the application and any comments it receives from the public and decides the transaction based on:

- The effect of the transaction on competition.
- The financial and managerial resources and future prospects of the combining institutions.
- The institutions' Community Reinvestment Act (CRA) records of performance in helping to meet the credit needs of the relevant communities. (See the Community Reinvestment Act section in this guide.)
- The effect of the transaction on the convenience and needs of the community to be served and whether products and services will be reduced, including the closing of bank offices, following the transaction. The "convenience and needs" factor can be distinguished from the CRA

factor in that the convenience and needs analysis is prospective, whereas the CRA factor requires the OCC to consider the applicants' records of past performance.

Acquiring the Stock of an Existing Bank

Parties who wish to acquire control of a national bank by obtaining its voting stock, rather than by chartering a new bank, must notify the OCC and submit certain information described in the "Change in Bank Control" booklet of the corporate manual.

Notification is required by any person acquiring 25 percent or more of a class of voting securities of a national bank. Notification also is required by persons acquiring 10 percent to 25 percent, who are presumed to have acquired control unless this presumption is rebutted successfully. The percentage ownership thresholds can be reached by combining shares of persons acting in concert.

The OCC must receive the notice at least 60 days prior to the acquisition. Although the OCC may extend the review period for up to 120 more days, it normally completes its review, including background investigations, during the initial 60-day review period. The notice is subject to a public notice and comment period. The Change in Bank Control Act (CBCA) establishes the criteria for deciding whether to disapprove the notice.

Decision Criteria

The OCC may disapprove a change in control if it finds that:

- The proposed acquisition of control would result in a monopoly or would further any monopoly or an attempt to monopolize the business of banking anywhere in the United States.
- The effect of the proposed acquisition may lessen competition substantially, tend to create a monopoly, or in any other manner restrain trade, and the anticompetitive effects are not outweighed clearly by benefits to the convenience and needs of the community to be served.
- The financial condition of any acquiring party might jeopardize the stability of the bank or prejudice the interests of the depositors.
- The competence, experience, or integrity of any of the acquiring party(ies) or of the proposed management indicate that it would not be in the interests of the depositors and the public for such persons to control the bank.

- The acquirer does not provide the OCC with all required information.
- The proposal would result in an adverse effect on the deposit insurance funds.

Tribes Acquiring Bank Stock

The officials of a tribal entity, such as a business committee or tribal council, that acquire national bank stock must comply with the <u>CBCA</u> notice and background information requirements. When a tribal official who participates in voting the bank's stock is replaced by election, appointment, or otherwise, the OCC requires the new official to provide the prior notice and background information before he or she can participate in the affairs of the bank.

Use of a Voting Trust or Agreement

Because of routine changes in tribal officials through elections, tribes could face continuing CBCA notice requirements. Some tribes have transferred voting control of the bank stock away from elected officials through a voting trust or agreement to reduce CBCA filing burden. For example, a tribe may establish a voting trust, in which the trustee will serve for a long period of time and may not be replaced by the tribe without cause. As long as the voting trust provides absolute voting control to such a trustee, the OCC would apply the CBCA requirements to the trustee, and not to the tribal officials who face regular elections.⁵

Alternatively, voting control also can be transferred through a voting agreement in which the tribe agrees to vote the bank stock according to the direction of someone not subject to regular replacement. For example, the tribe can agree to vote its stock in the same proportional manner as other stockholders. For as long as this voting agreement is in place, changes in tribal officials will not trigger the prior notice requirements of the CBCA. The "Change in Bank Control" booklet of the corporate manual provides greater detail on voting trusts and agreements.

Conversion

Another alternative for entering the national banking system is to convert an institution with a different type of charter. Under applicable statutes and regulations, state banks, state savings banks, and other state banking

⁵Tribes considering using a voting trust should consult with legal counsel or the appropriate Federal Reserve Bank regarding whether the voting trust would be considered a bank holding company subject to supervision and regulation under the Bank Holding Company Act.

institutions engaged in the business of receiving deposits, as well as federal savings associations, may be converted directly to national bank charters. The conversion can occur either before or after the tribe acquires the bank. Conversions are not subject to a public notice and comment period. In determining action on a conversion application, the OCC normally considers the institution's:

- Condition and management, including compliance with regulatory capital requirements.
- Conformance with statutory criteria, including many of the same standards applicable to chartering a new national bank.
- Adequacy of policies, practices, and procedures that parallel the OCC's "Minimum Policies and Procedures." (See the Appendix of the "Charters" booklet of the corporate manual for specific information.)
- CRA records of performance.

The OCC may deny a conversion application for any of the reasons listed under the Decisions section appearing later in this guide. In addition, the OCC may deny an application if the applicant attempts to use it to escape supervisory action by the current regulator. A detailed discussion of conversion transactions is contained in the "Conversions" booklet of the corporate manual.

Use of a Bank Holding Company

A tribe that charters or acquires control of a national bank may consider holding the bank stock either directly or through a subordinate entity. If the tribe holds the stock through a subordinate entity, such as a corporation, that entity could be considered to be a bank holding company subject to regulation and examination by the FRB. Thus, a tribe proposing to own a national bank through a bank holding company would have to apply to the FRB for approval to organize the holding company.

A bank holding company and its affiliates can engage only in activities closely related to banking. Therefore, the bank holding company could not hold or own certain governmental or commercial activities (e.g., a hospital or gaming enterprise).

⁶Indirect conversions also could occur through merging an interim national bank with the state-chartered entity or federal savings association. For a discussion of the use of interim banks to enter the national banking system, see the previous section on Acquisition by Merger.

The FRB has determined that the tribe would not be considered a bank holding company. Accordingly, a tribe that owns nonbanking activities outside of a bank holding company would not be required to divest those activities if it acquired a bank. In reaching this conclusion in two cases, the FRB relied on the status of a tribe as a sovereign nation — and not a company — under federal law.

The FRB also relied on several commitments made by the tribes. Those commitments were designed to:

- Ensure that the FRB had sufficient access to information from the tribes and their affiliates to determine compliance with federal banking laws.
- Address potential safety and soundness concerns that could arise if a tribe operates diverse nonbanking ventures (e.g., gaming facilities).

The OCC has required similar commitments in previous cases. An example of language used to ensure examiner access to information and the ability of the federal banking regulators to bring administrative actions appears in a Sample Commitment Letter in Appendix B. Appendix C explains the commitments. (See also the <u>Sovereign Immunity</u> section of this guide.)

Comptroller's Corporate Manual

⁷See Bay Bancorporation, 81 Federal Reserve Bulletin 791 (1995); Mille Lacs Bancorporation, Inc., 82 Federal Reserve Bulletin 336 (1996).

Application Process

The OCC acts on applications to establish or acquire national banks and on filings for mergers, branches, and other structural changes in accordance with the requirements in national banking laws and OCC regulations.

Prefiling Discussions and Meetings

Before filing an application, the OCC encourages prospective applicants to contact OCC Licensing staff in the district office that serves the area in which the bank will be located to discuss corporate proposals. (See <u>Appendix D</u>.) The OCC also encourages each filer to appoint a contact person to serve as its primary liaison. Prefiling communications may take the form of formal prefiling meetings or more informal discussions or conference calls.

For a new bank charter, the OCC typically expects all organizers of the proposed new national bank to attend a prefiling meeting to discuss the submission requirements and appropriate policies and procedures relating to a proposed corporate filing. For other types of filings, an applicant may request a prefiling meeting with OCC staff to review a proposed transaction and the applicable processing steps, or the OCC may require a prefiling meeting. When requested, OCC staff will consider conducting the prefiling meeting at a location proposed by the filer rather than at the OCC.

The OCC will provide technical assistance to tribes interested in entering the national banking system. This advisory role may include the prefiling review of applications, but does not extend to preparation of applications.

Background Investigations

The OCC requires each proposed organizer, director, principal shareholder, and executive officer to submit biographical and financial reports. (See the "Background Investigations" booklet of the corporate manual.) The OCC conducts background checks to assess a person's competence, experience, integrity, and/or financial ability. The OCC will determine independently the accuracy and completeness of the information submitted for each person and must be satisfied that each person is qualified to serve in the proposed capacity.

Preparation of Filing

The OCC expects each filer to prepare accurately and completely each filing submitted to it. Each applicant certifies that its filing or supporting materials contain no misrepresentations or omissions.

In addition, each filer should:

- Submit all necessary information about a proposed corporate filing to aid the OCC in reaching an informed decision quickly.
- Determine compliance with all applicable statutes and regulations.
- Seek advice, as appropriate, from banking and tribal attorneys.

Filing Fees

The OCC publishes a corporate filing fee schedule at least annually in a bulletin entitled, "Notice of Comptroller of the Currency Fees." The OCC mails the bulletin to all national banks. A copy of the current bulletin may be obtained from the OCC's Communications Division by calling (202) 874-4700 or by visiting the OCC's website at http://www.occ.treas.gov.

The appropriate filing fee must be paid by check or other means, if any, listed in the bulletin. Checks should be payable to the "Comptroller of the Currency" and accompany the filings.

Fee Waivers

The OCC generally does not refund filing fees. However, when justified by the OCC's processing cost or in extenuating circumstances, the OCC may grant a request for a fee waiver, reduction, or refund (fee concession). In some cases, the OCC will reduce its fees to account for special circumstances or reduced processing requirements. For example, the OCC has reduced its CBCA processing fees for newly elected or appointed tribal officials who will exercise control over bank stock after the initial CBCA notice. Those fees are reduced because the review is limited typically to the new official(s) and does not cover the entire tribal council or business committee.

The filer may request a fee concession in writing, with justification, to the licensing manager in the appropriate district office before or simultaneously with submission of its corporate filing. The OCC decides all requests individually.

New Charters in Low- or Moderate-Income Areas

The OCC does not require a corporate filing fee for the charter of a new bank that will be located in an area that meets the following two requirements:

- The area is a low- or moderate-income area as defined by 12 CFR 25.12(I), (n)(1), and (n)(2), which could include an Indian reservation.
- No other depository institution operates a branch or main office in that area.

Decisions

The OCC evaluates the entire filing to determine whether the applicant may complete the transaction legally and operate the proposed activity in a safe and sound manner. Each filing is evaluated on its merits.

The OCC may approve or conditionally approve any filing after reviewing the application and considering the relevant factors. The OCC may impose conditions if it determines that they are necessary or appropriate to ensure that approval is consistent with applicable statutes, regulations, and OCC policies.

The OCC may deny a filing for reasons, including:

- The existence of significant supervisory, CRA (if applicable), or compliance concerns.
- Approval would be inconsistent with applicable law or regulations and OCC policy.
- The applicant fails to provide in a timely manner information that the OCC requested to make an informed decision.

Time Considerations

The OCC establishes standard processing times in calendar days for the transactions discussed in this guide. Applications presenting special issues may exceed these time estimates. Target processing times are:

New Bank Charter	120 days
Acquisition by Merger	60 days
Acquiring the Stock of an Existing Bank	60 days
Conversion to a National Charter	·
Independent Bank	90 days
Independent Thrift	120 days

Supervision and Oversight

Supervision of National Banks

The OCC supervises national banks through on-site examinations and off-site monitoring. (See the "Large Bank Supervision" and "Community Bank Supervision" booklets of the *Comptroller's Handbook*.) Those activities help ascertain the condition of individual banks and the overall stability of the national banking system. The OCC determines the frequency of its on-site examinations based on the bank's size, complexity, risk profile, and condition. On-site examinations are conducted either annually or up to every 18 months (unless the bank is experiencing problems, in which case it may be examined more often) (12 CFR 4.6).

Examiners meet with bank management during the examination to obtain information or discuss issues. When the examination is complete, the examiners prepare a report and conduct a meeting with the bank's board of directors to discuss the results. Directors review and sign the report of examination.

An environment in which examiners and board members openly and honestly communicate benefits a bank. OCC examiners and professional staff have experience with a broad range of banking activities and can provide independent, objective information on safe and sound banking principles and compliance with laws and regulations.

Board of Directors' Oversight

A national bank, as other corporate organizations, has shareholders who elect a board of directors. A bank's board of directors oversees the management of the bank's activities. Directors must exercise reasonable care when guiding the bank's affairs.

Bank directors face unique challenges because banks differ from other corporations. Although banks, as other corporations, use their capital to support their activities, most of the funds banks put at risk belong to others, primarily depositors. Banks lend and invest customers' deposits to earn a profit and a reasonable return to shareholders and to meet the credit needs of the community. Generating a return to shareholders from depositors' funds creates the framework for determining the risks that a bank can undertake prudently. Properly managing risk to serve those interests is a critical challenge faced by the board and bank management.

As corporate directors, banks' directors have duties to the banking corporations they serve. Those duties are known as the duties of diligence and loyalty.

The duty of diligence means that a director must devote the time and attention necessary to enhance safe, sound, and legal operations of the bank. Directors must attend directors' meetings, review meeting materials, and ask questions and seek explanations to understand the issues completely. They must use independent judgment and be objective when overseeing the bank's affairs. The director's decision-making process should involve careful consideration of reasonably available and relevant facts and the information necessary to make a well-informed decision.

The duty of loyalty means that directors must never put their own interests above those of the corporations, including the banks, they serve. The duty of loyalty requires directors to administer the affairs of the bank with candor, personal honesty, and integrity. Relationships with the bank must always be at arms-length. In addition, directors may not take business opportunities away from the bank inappropriately.

Directors and national banks are accountable, not only to their shareholders and depositors, but also to their regulators. The risks inherent in banking, the safety net provided by deposit insurance, and the importance to the nation's economy of a safe and sound banking system make this oversight appropriate.

The long-term health of a bank depends on a strong, independent, and attentive board. Although a board of directors does not guarantee the bank's success, it must oversee bank operations to ensure that the bank conducts business in a safe and sound manner. The board must keep informed about the bank's operating environment; hire and retain competent management; and ensure that the bank has a risk management structure and process suitable for the bank's size and activities. The board also must oversee the bank's business performance and ensure that the bank serves the community's credit needs. Problems arising from failures in any of those areas represent the board's failure to exercise properly its oversight responsibilities and can result in individual liability if a director has not acted as a reasonably prudent director would act in similar circumstances.

More information about the role of a bank director is available in the OCC's *The Director's Book: The Role of the National Bank Director (The Director's Book)*. (See <u>Appendix E</u> for information about how to acquire this publication.)

Administrative Actions

The OCC, in the furtherance of its duty to supervise national banks, can respond in several ways to violations of laws or regulations or unsafe or unsound practices or conditions. Upon discovery of serious safety and soundness or compliance problems, the OCC will take corrective and remedial action. The "report of examination" identifies and communicates clearly OCC's assessment of a bank's condition and describes its problems, areas of concern or weaknesses, and the primary cause of each. Once those problems have been communicated to a bank, its senior management and board of directors will be expected to take appropriate corrective measures. Those actions will be important in determining whether and what administrative action the OCC should take.

The OCC may take administrative actions against the bank or against parties affiliated with banks. Most commonly, the OCC's administrative actions are targeted at banks and their officers and directors. Actions against shareholders are rare, unless the shareholders otherwise are involved directly in bank management or in an illegal, unsafe or unsound activity with the bank. Administrative actions may be informal or formal. (See *The Director's Book* for a more complete discussion of administrative actions available to the OCC.)

Sovereign Immunity

Under the federal-tribal relationship described previously in the Tribal Sovereignty section of this guide, Indian tribes retain their original sovereign powers, unless divested of those powers by the United States.⁸ Thus, Indian tribes possess sovereign immunity from lawsuits by states or private citizens in the absence of a tribal government waiver or congressional abrogation of tribal sovereign immunity.⁹ Indian tribes are "dependent" on the federal government, so tribal sovereign immunity does not bar suit by the United States against a tribe to enforce federal law.¹⁰

The OCC must be able to examine a national bank and its affiliates expeditiously to determine the legality and safety and soundness of transactions between them. Because of the nature of bank regulation and

⁸Merrion v. Jicarilla Apache Tribe, 455 U.S. 130 (1982).

⁹Kiowa Tribe v. Manufacturing Technologies, 118 S.Ct. 1700 (1998); Oklahoma Tax Comm'n v. Potawatomi Indian Tribe of Oklahoma, 498 U.S. 505 (1991); Santa Clara Pueblo v. Martinez, 436 U.S. 49 (1978); Puyallup Tribe v. Department of Game, 433 U.S. 165 (1977); United States v. U.S. Fidelity & Guaranty Co., 309 U.S. 506 (1940).

¹⁰Similarly, state sovereign immunity does not bar suit by the federal government against a state.

supervision, any delay in the OCC supervisory process resulting from a claim of sovereign immunity may interfere with the supervision of the bank and could hamper the OCC's ability to use administrative actions to deter unsafe or unsound banking practices. Accordingly, the OCC and other federal banking regulators have taken the position that tribes proposing to establish or acquire a bank must agree not to raise a claim of tribal sovereign immunity as a defense to any regulatory or administrative action in any administrative or judicial forum. (See Appendixes B and C.)

Operations

In meetings with OCC staff, tribal officials have expressed interest in:

- Permissible banking activities.
- Safety and soundness protections.
- Sources of capital and deposits.
- Branching.
- Compliance issues.

Permissible Banking Activities

Bank Powers

National banks are formed under, and derive their powers from, federal law. The National Bank Act lists specific activities in which national banks may engage. National banks may also engage in "all such incidental powers as shall be necessary to carry on the business of banking" (12 USC 24 (Seventh)). Many of the activities performed by national banks are based on interpretations of this language over the years by the OCC and the courts. Since those interpretations are evolving constantly, it is impossible to provide a complete list of all the activities that are permissible for national banks. However, some of the more common activities include:

- Accepting deposits.
- Making secured and unsecured loans for both personal and business purposes.
- Making real estate loans.
- Issuing credit cards.
- Providing safe deposit and fiduciary services.
- Selling or investing in government (including state, local, and tribal) bonds.
- Selling or investing in permissible securities.

Selling insurance and annuities.

The OCC's legal staff in the districts and in Washington can provide more information about specific activities in which tribes may be interested. (See <u>Appendix D</u> for a list of contacts and the "<u>Investment in Subsidiaries and Equity</u>" booklet of the corporate manual for more information.)

Community Development Opportunities

Federal law also encourages national banks to engage in community development (CD) lending and investment activities, which may be of particular interest to tribally owned banks. Banks can use these activities to:

- Increase market penetration.
- Help businesses, organizations, and persons make transitions into more traditional banking relationships.
- Supplement the bank's regular loans and investments.

In addition, banks may receive positive consideration during their CRA evaluations for CD loans and investments if they meet the criteria under the CRA regulations.

Banks deliver CD financial services in a variety of ways. A bank must consider carefully its resources and its goals when determining which organizational mechanisms to use to facilitate its CD financing.

Lending Consortia

Perhaps the most significant trend in bank CD finance has been the extraordinary growth in the number and scope of multibank consortia. In large and small communities throughout the country, banks and other financial institutions are joining with public and private entities to form intermediary organizations focused on one or more community revitalization objectives.

Lender consortia have been formed for a variety of purposes. In addition to their own programs, banks often participate in one or more consortium arrangements that provide financing for low- and moderate-income housing, Small business development, downtown and neighborhood commercial revitalization, or industrial expansion.

Multibank consortia may be formal or informal. Their forms depend on their

purpose and the extent to which other community resources and participants are available. The primary forms of multibank consortia include loan pools and multibank lending corporations.

Public Welfare Investments

In addition to their other investment authority, national banks may make investments designed primarily to promote the public welfare, including that of low- and moderate-income communities or families (such as by providing housing, services, or jobs). A national bank may make such investments directly or by purchasing interests in an entity primarily engaged in making such investments. (12 USC 24 (Eleventh))

Using this authority, national banks may invest in community development corporations (CDCs) and community development projects (CD projects). Those investments must benefit primarily low- and moderate-income persons, low- and moderate-income areas, or other areas targeted for redevelopment by local, state, tribal, or federal government (including federal enterprise communities and federal empowerment zones) (12 CFR 24). For example, national banks have created or invested in CDCs and CD projects that:

- Acquire, rehabilitate, construct, manage, market, and sell housing, commercial, and industrial projects.
- Make equity investments in small businesses.
- Participate in joint ventures as limited partners.
- Provide or arrange additional debt financing for projects in which the CDC is involved.

A national bank may invest up to five percent or, with prior OCC approval, up to 10 percent of its capital and surplus in investments designed primarily to promote the public welfare.

Some national banks have established for-profit and/or nonprofit CDCs. Other national banks have invested in multibank or other multi-investor CDCs, existing neighborhood CDCs, limited partnerships for affordable housing, or consortium corporations, the activities of which meet the statutory and regulatory requirements. Multibank and multi-investor CDCs often are developed for larger, more complex CD projects.

Small Business Investment Companies

National banks may also invest in small business investment companies (SBICs) (15 USC 682(b)). SBICs are venture capital firms licensed by the U.S.

Small Business Administration. Typically, SBICs support small business expansion through a combination of longer term debt, equity investments, and management counseling. SBICs also have certain tax advantages not available to banks.

A SBIC can be organized in any state as either a corporation or a limited partnership. Most SBICs are owned by relatively small groups of local investors. However, some SBICs are corporations with publicly traded stock, and some are subsidiaries of corporations, including banks and bank holding companies.

Bank ownership of a SBIC subsidiary permits banks to invest indirectly in small businesses in which they could not have invested otherwise, because of banking laws and regulations. Without regard to the public welfare investment limits described earlier, a bank may invest up to five percent of its capital and surplus in partially or wholly owned SBICs.

Other Types of CD Opportunities

National banks can explore several other types of CD opportunities. Banks may purchase securities backed by interests in pools of CD loans (e.g., loans for affordable housing or small businesses). Banks also can purchase certain municipal or mortgage revenue bonds issued by state, municipal, and tribal authorities. Banks must conduct those activities consistent with the requirements and limitations of 12 USC 24 (Seventh) and the OCC's implementing regulation (12 CFR 1). National banks should contact OCC's Community Development Division at (202) 874-4930 for more information about those programs.

Fiduciary Activities

Federal banking law authorizes national banks to engage in fiduciary activities (12 USC 92a). Examples of fiduciary activities include acting as trustee, executor, administrator, transfer agent, custodian under a uniform gifts to minors act, investment advisor (if the bank receives a fee for its investment advice), or any capacity in which the bank possesses investment discretion on behalf of another (12 CFR 9.2.).

National banks may offer fiduciary services to their customers upon receipt of OCC approval for such activities (12 CFR 5.26). (See the "Fiduciary Powers" booklet of the corporate manual.) The OCC generally permits a national bank to exercise fiduciary powers if it is operating in a satisfactory manner, the proposed activities comply with relevant statutes and regulations, and the bank retains qualified fiduciary management (12 CFR 9). National banks located in Indian country should consult with bank counsel to determine

whether applicable law, as defined by 12 CFR 9.2 (b), permits specific fiduciary activities and investments.

National banks interested in conducting fiduciary activities should contact the appropriate district office (see <u>Appendix D</u>) or the Bank Organization and Structure division at (202) 874-5060.

Safety and Soundness Protections

Federal banking law includes certain restrictions on the business of banking to ensure the safety and soundness of the national banking system. For example, federal law limits:

- Transactions between a bank and its "affiliates."
- Loans to "insiders."
- Direct bank involvement in gaming or lottery activities.

Affiliate Transactions

Sections 23A and 23B of the Federal Reserve Act (FRA)¹¹ are designed to protect a bank from loss in transactions with its affiliates. Section 23A defines "affiliate" to include any "company" that controls a bank and any company that is under common control with the bank. Subsidiaries of banks generally are not considered to be affiliates of the bank.

Section 23A of the FRA

Section 23A protects banks by:

- Limiting "covered transactions" with any single affiliate to no more than 10 percent of the bank's capital and surplus, and aggregate transactions with all affiliates to no more 20 percent of capital and surplus. Covered transactions include:
 - A bank's extensions of credit to its affiliates or purchases of assets from its affiliates.
 - Investments in securities issued by affiliates.
 - Other transactions exposing the bank to risk.

¹¹12 USC 371c and 371c-1.

- Requiring that all transactions between a bank and its affiliates be made on terms consistent with safe and sound banking practices. In particular, a bank may not purchase low-quality assets from the bank's affiliates.
- Requiring that all extensions of credit to an affiliate be secured by a statutorily defined amount of collateral.¹²

Section 23B of the FRA

Section 23B requires a bank to engage in transactions with its affiliates only on terms and under circumstances that are substantially the same or at least as favorable to the bank as those prevailing at the time for comparable transactions with unaffiliated companies. This requirement generally means that affiliate transactions must be conducted on an arm's-length basis. Thus, for example, pricing must reflect fair market value. Section 23B applies this restriction to any covered transaction, as defined by section 23A, and to other transactions, such as a sale of securities/assets and the payment of money or the furnishing of services to an affiliate.

Status of Tribes and Tribal Subunits as "Affiliates"

In considering the application of sections 23A and 23B to a tribally controlled bank, one must identify entities that are bank "affiliates." Because Indian tribes and their political/governmental subdivisions enjoy a unique legal status, the FRB has determined that they are not "companies" for purposes of the BHCA. Therefore, a tribe's status as an "affiliate" of the bank for purposes of sections 23A and 23B is unclear. Both the FRB and the OCC, however, routinely require tribes seeking to organize or acquire banks to commit that all tribal entities will be deemed to be "affiliates" of the bank for purposes of sections 23A and 23B. (See Appendixes B and C.)

A tribal bank's covered transactions with its affiliates (e.g., the tribe's housing authority, library, hospital, gaming enterprise, hotel, restaurant, or construction or agricultural company) will be subject to the restrictions of sections 23A and 23B. As a result, the bank's loans to those entities are subject to section 23A's quantitative limits and collateralization requirements. Similarly, if a tribal bank wishes to purchase loans or other assets from the tribe or a tribal entity, it must comply with:

Section 23A's quantitative limits.

¹²A full or partial exemption from these restrictions may be available for certain statutorily prescribed types of transactions. See, for example, section 23A(d).

- Section 23A's prohibition against banks purchasing low-quality assets from affiliates.
- Section 23B's requirement that assets be purchased at fair market value.

Loans to "Insiders"

The OCC and the FRB require a tribe and all of its subunits and businesses to agree to be treated as insiders of its tribally owned bank for purposes of the FRB's Regulation O (12 CFR 215) and the OCC's part 31 (12 CFR 31). This means that the bank must comply with the quantitative and qualitative limits of those regulations whenever it makes a loan or extension of credit to the tribe or its subunits or businesses, as well as when the bank lends to its insiders, i.e., officers, directors, and controlling shareholders and their related interests.

Under those regulations, a bank (subject to a number of regulatory and statutory exceptions) may not make a loan to an insider in an amount that exceeds 15 percent of the bank's capital and surplus. In addition, a bank cannot extend preferential loans to insiders. Additional restrictions and requirements apply to loans to executive officers and other types of insider loans under those regulations.

Gaming

A tribe may own a national bank even if it also operates a gaming operation. However, several legal restrictions prevent direct involvement in lottery or gaming activity by national banks. For instance, national banks are forbidden from selling or redeeming lottery tickets or gambling chips, or permitting others to do so on their banking premises. In addition, direct public access from the bank to a casino is prohibited (12 USC 25a). However, a national bank can provide routine banking services to a casino or gaming enterprise, subject to the restrictions on transactions with affiliates and insiders as described previously. Further, a national bank can operate an Automated Teller Machine (ATM) on casino premises.

Sources of Capital and Deposits

Most new banks, and many new bank holding companies, raise capital by selling common stock to the public. The OCC has no general prohibition against the inclusion of preferred stock in the initial capital structure of a new national bank. However, the OCC may determine that the inclusion of a significant amount of preferred stock in a bank's capital structure could lead to instability in the ownership of the bank or otherwise adversely affect the

safety and soundness of the institution. Such a determination would justify disapproval of the charter application or revocation of a preliminary approval already issued.

Capital from Financial Institutions

As described in the <u>New National Bank Charter</u> section of this guide, when the OCC grants preliminary approval to a charter with a community development focus, federally insured financial institutions may make equity investments as a CD project.¹³ These investor banks may receive positive consideration under CRA for their investment. In addition to having an ownership stake in this institution, banks may serve as advisors; lend staff, including senior and executive management; contribute facilities, equipment, and expertise; and sit as directors, along with community leaders, on their governing boards.

CDFI Fund

The Community Development Financial Institutions (CDFI) Fund administers two programs: the CDFI program and the Bank Enterprise Act (BEA) program. Additional information about these programs, including applications, is available by visiting the CDFI Fund's website at http://www.treas.gov/domfin/cdfi/index.html or by calling (202) 622-8662.

CDFI Program

National banks with a community development focus may apply for equity capital and technical assistance from the Community Development Financial Institutions (CDFI) Fund. The fund was created to facilitate the formation of new, and the expansion of existing, financial institutions specialized in serving underserved markets. Those institutions — while highly effective — are typically small in scale, too few in number, and often have difficulty raising the equity capital needed to meet the demands for their products and services. The investments of the CDFI program are intended to provide much-needed capital to those institutions.

Under the CDFI program, the fund provides financial and technical assistance to selected applicants to enhance their ability to make loans and investments and provide services for the benefit of designated investment area(s), targeted population(s), or both (12 CFR 1805.200). The statute specifically recognizes that Indian tribes may be targeted populations (12 USC 4702 (20)). The fund selects eligible awardees through a competitive application process.

¹³However, any one national bank proposing to invest in a CD bank must limit its investment to avoid being considered a bank holding company under the Bank Holding Company Act.

BEA Program

Another program administered by the CDFI Fund is the Bank Enterprise Act (BEA) Program. The BEA program is intended to encourage insured depository institutions to increase loans, services, and technical assistance within distressed communities and to make equity investments in CDFIs. The BEA program rewards participating insured depository institutions for increasing their activities in economically distressed communities and investing in CDFIs through an awards program. The selection of awardees is made through a competitive process, and awards are made only after successful completion of the specified activities.

Tribal Funds as Deposits

Tribal funds may be a significant source of deposits for a tribally owned bank. Deposit insurance can provide some protection for the funds. Another alternative is for the depository bank to collateralize the tribal deposits with government securities owned by the bank. In fact, tribal trust funds must be secured by either a bond or other collateral (25 USC 151, 162a). Under the National Bank Act, national banks may secure any funds deposited by a federally recognized Indian tribe by government securities prescribed by the Secretary of the Treasury (12 USC 90). Collateralized deposits that exceed the federal deposit insurance limits would have priority over non-collateralized deposits in the event of bank failure. In establishing the interest rates and other terms of those deposits from affiliated tribal entities, the bank should consider the applicability of section 23B of the Federal Reserve Act (FRA) and its restrictions on preferential contracts between affiliates. (See the previous discussion in the section on section 23B of the FRA.)

Minority Banks

Minority and women-owned banks, including tribally owned banks, may benefit from special programs. One program is the Minority Bank Deposit Program (MBDP), coordinated by the Financial Management Service (FMS) of the Department of Treasury. This federal government initiative fosters the establishment, preservation, and strengthening of minority business enterprise. It is a voluntary program to encourage federal agencies, state and local governments, and the private sector to use MBDP participants as depositaries and financial agents. Potential deposits include:

- Agency deposits of public money.
- Cash advances to federal contractors and grantees.
- Certain independent deposits (e.g., postal service deposits and

certificates of deposit, certain Department of Agriculture funds and funds that the Bureau of Indian Affairs invests on behalf of Indian tribes and Alaskan native villages).

An eligible financial institution must apply to become a participant in the MBDP and receive certification from the FMS. (See <u>Appendix F</u>.) Additional information about the MBDP can be found online at http://www.fms.treas.gov/mbdp.

In addition to participation in the MBDP, minority and women-owned institutions may benefit from their status because the CRA encourages other banks and thrifts to engage in certain other activities with minority and women-owned institutions.¹⁴ Those activities include:

- Donating, selling, or renting a branch location to a minority or womenowned depository institution, at below market terms.
- Undertaking capital investments, loan participation, and other ventures in cooperation with minority or women-owned depository institutions, provided that those activities help meet the credit needs of local communities, in which such institutions are chartered.

Branching

National banks, upon formation, must have a main office for the conduct of business with the public. However, they are not limited to conducting their business only from that location. A consideration for many tribes is increasing the accessibility of banking services to their members, who may have to travel great distances to do their banking. Establishing branches or alternatives to branches, such as ATMs and banking by telephone or computer, may help tribally owned national banks better serve their customers. Some national banks operating in Indian country have established mobile branches to reach remote areas of Indian reservations. The OCC will consider innovative proposals that would make banking more accessible in Indian communities.

Federal Law

If a national bank seeks to establish or acquire one or more branches to receive deposits, pay withdrawals, or make loans to customers in person, it must obtain approval from the OCC, which applies standards established in federal law. Those standards, in turn, are based on standards set forth in state law (12 USC 36).

¹⁴12 USC 2903(b) and 2907.

For branching on Indian reservations, the OCC, applying federal law, historically has looked to the branching statutes of the state in which the Indian reservation is located to determine the authority of a bank to branch on an Indian reservation. The branching standards applied by the OCC under federal law vary depending on whether the branch to be established or acquired is located in the same state as the main office or other branches of the national bank.

Intrastate Branching

Federal law provides that a national bank has the same rights to branch in a state in which it is located as the state gives to a bank that it chartered. For example, if a state bank may branch anywhere and establish or acquire an unlimited number of branches within that state, a national bank would have the same expansive rights. If a state places branching limitations on a bank that it charters (e.g., to have only two branches or to have branches only within 25 miles of the main office), a national bank located in that state also would be subject to those branching limitations.

Interstate Branching

If a national bank with its main office in a particular state or territory seeks to branch in a different state (i.e., interstate branching), it can be accomplished by:

- Establishing a new branch.
- Acquiring an existing bank.
- Acquiring an existing branch from an existing bank.

Most states have some restrictions on interstate branching. Federal law applies different standards to each situation. (See the "Branches and Relocations" and "Business Combinations" booklets of the corporate manual for detailed discussions about establishing and acquiring branches.)

Mobile Branches

A mobile branch is a staffed facility, such as a van or trailer operated by a national bank, that travels to various locations to transact business with bank customers that normally might be conducted at a more traditional brick and mortar branch. Those activities can include accepting deposits, paying withdrawals, and disbursing loan proceeds.

Generally, mobile branches can operate in two ways. First, they may stop at public places and provide branching services to any customer or prospective

customer who stops at the facility. This type of facility may offer additional services, such as the opening of deposit and loan accounts. Alternatively, a mobile branch may operate as a messenger service that travels to the location of specific customers (e.g., a customer's home or office) to pick up deposits or pay withdrawals. In both situations, because the facility is a branch, it is subject to the provisions governing national bank branching that are discussed previously, including the requirement for OCC approval.

In addition, some national banks hire a third party messenger service to pick up deposits and pay withdrawals at the homes or offices of specific customers. The consideration of whether a messenger service constitutes a branch is evaluated based on the factors set forth in OCC regulations (12 CFR 7.1012). If the messenger service is not considered to be a branch, it is not subject to branching limitations and approval by the OCC.

Alternatives to Branching

Assuming that a bank cannot, for legal or operational reasons, enter a particular locality through branching, a national bank may establish an office that engages in more limited activities and is not considered to be a branch. As a result, it is not subject to geographic restrictions or OCC approval. It may:

- Engage in loan origination. These are called loan production offices (LPOs). The OCC takes the position that a national bank can engage in almost any activity involved in lending at an LPO, except disbursement of loan proceeds to borrowers. Loan proceeds must be disbursed through another mechanism, such as by:
 - Check through the mail.
 - Disbursal through a third-party escrow agent.
 - Crediting a deposit account of the borrower.

Other methods of disbursal that do not trigger branching concerns also may be available.

 Engage in deposit production. These are called deposit production offices (DPOs). At a DPO, the OCC takes the position that a national bank can open deposit accounts and engage in other activities related to the deposit account function, but may not take deposits from a depositor or pay withdrawals to a customer. Deposits and withdrawals must be made through other mechanisms, such as by mail or ATM machines. In addition, banks may establish ATM machines to facilitate deposits, withdrawals, and other account activity. An ATM machine may be located at a fixed site or moved from location to location, so that it can provide services at sites that may generally not support the need for fixed-site ATMs, but which occasionally draw a number of people who could use the services of an ATM for a limited period of time (e.g., fairs, sporting events, meetings). Because ATMs are not branches under federal law, they are not subject to federal geographic restrictions or OCC approval.

Compliance Issues

All national banks, including tribally owned national banks, are subject to a number of statutes that are administered or enforced by the OCC. In addition to banking laws, national banks may be subject to various other federal, state, or tribal laws and regulations, including securities, insurance, fiduciary, consumer protection, and disclosure laws and regulations. For example, state or tribal contract law will apply to many transactions between a bank and its customers.

Because tribes interested in entering the national banking system have questioned how certain statutes would be applied to tribally owned banks, this section includes a short discussion on:

- Fair lending.
- Community reinvestment.
- Securities.
- Bank secrecy and anti-money laundering.

Fair Lending Statutes

The federal fair lending statutes are the Equal Credit Opportunity Act (ECOA) and the Fair Housing Act (FH Act). The ECOA prohibits discrimination in any part of a credit transaction. The ECOA applies to any extension of credit, including extensions of credit to persons, small businesses, corporations, partnerships, and trusts. The FH Act applies to residential real-estate related transactions. Both of these acts prohibit discrimination based on race, color, religion, sex, or national origin. The ECOA also prohibits discrimination based on age, marital status, receipt of public assistance, or the exercise of a right under the Consumer Protection Act. The FH Act also prohibits discrimination based on handicap or familial status.

Generally, discrimination in a credit transaction against persons because they are (or are not) Native Americans violates the ECOA and, if the transaction is

related to residential real estate, violates the FH Act. The ECOA, however, provides a limited exception to its general prohibition against discrimination when, to meet special social needs, a bank offers a special purpose credit program that conforms with the requirements in the FRB's Regulation B (12 CFR 202.8). The Department of Housing and Urban Development has indicated that a special purpose credit program meeting the requirements of Regulation B will also be allowed under the FH Act.

Community Reinvestment Act

Financial institutions are encouraged under the CRA to help meet the credit needs of their entire communities, consistent with the safe and sound operations of such institutions. Banks and thrifts are rated by their federal regulators on how well they meet those credit needs. The regulator assigns a rating of "outstanding," "satisfactory," "needs to improve," or "substantial noncompliance" based on the bank's CRA performance.

The OCC takes into account a bank's record of helping to meet community credit needs in consideration of corporate applications for:

- The establishment of a domestic branch.
- The relocation of the main office or a branch.
- The merger of, or consolidation with, or the acquisition of assets or assumption of liabilities of an insured depository institution under the BMA.
- The conversion of an insured depository institution to a national bank charter.

The OCC's CRA regulation (12 CFR 25) establishes the framework and criteria by which the OCC will assess an institution's record of helping to meet the credit needs of its community. The CRA regulations provide different performance standards for assessing banks of different sizes and types. Large retail banks are evaluated based on their performance under three tests: a lending test, an investment test, and a service test. Wholesale and limited purpose banks are assessed under a community development test. Small institutions generally must meet the criteria of a streamlined small bank test. However, any bank can elect to be evaluated based on a strategic plan, developed with community input and approved by the OCC. Regardless of the performance test under which a national bank falls, examiners consider the bank's lending, qualified investments, and services.

The CRA regulation requires each bank to delineate at least one assessment area. A retail bank's assessment area(s) generally must consist of one or more

metropolitan statistical areas (MSAs) or one or more contiguous political subdivisions, such as counties, cities, or towns. It must include the geographies in which the bank has its main office, branches, and deposit-taking ATMs, as well as the surrounding geographies in which the bank has originated or purchased a substantial portion of its loans. The federal financial institution supervisory agencies, including the OCC, have interpreted the term "political subdivision" to include Indian reservations. A bank may adjust the boundaries of its assessment area(s) to include only the portion of a political subdivision that it reasonably can be expected to serve. Each bank's assessment area(s):

- Must consist only of whole geographies.
- May not reflect illegal discrimination or redlining.
- May not arbitrarily exclude low- or moderate-income geographies, taking into account the bank's size and financial condition.
- May not extend substantially beyond a consolidated metropolitan statistical area boundary or beyond a state boundary, unless the assessment area is located in a multistate metropolitan statistical area.¹⁸

If a bank designates an Indian reservation as an assessment area, it should be aware that the reservation boundaries may not be consistent with those of the census tracts or block numbering areas (geographies) in the area. In that case, the bank must ensure that its assessment area consists only of whole geographies by adding any portions of the geographies that lie outside the Indian reservation to the delineated assessment area. ¹⁹

A tribe that owns a bank located in a city outside of the reservation should also consider CRA assessment area requirements. The tribe, in this situation, should be aware that the bank's assessment area(s) must include the MSA or

¹⁵"Geography" is defined in the CRA regulation to mean a census tract or block numbering area delineated by the U.S. Bureau of the Census in the most recent decennial census. 12 CFR 25.12(I).

¹⁶12 CFR 25.41(c).

¹⁷Federal Financial Institutions Examination Council, "Community Reinvestment Act; Interagency Questions and Answers Regarding Community Reinvestment," 62 Fed. Reg. 52,105; 52,122 (Oct. 6, 1997) (hereinafter "Interagency Questions and Answers").

¹⁸12 CFR 25.41(d) and (e).

¹⁹"Interagency Questions and Answers," 62 Fed. Reg. at 52,122.

other political subdivision in which the bank's main office is located, its branches, and its deposit-taking ATMs.

(For more detailed information about compliance with consumer protection, fair lending, ²⁰ and community reinvestment laws, see the pertinent booklets on consumer compliance in the *Comptroller's Handbook*. Appendix E explains how to obtain the booklets.)

Securities Laws

Offerings

Under the federal securities laws, the OCC reviews securities offering materials prepared by national banks. National banks seeking to sell or offer their securities must comply with both the applicable federal securities laws, including anti-fraud provisions, and OCC regulations. National banks must comply with those provisions when capitalizing a newly chartered bank, or when raising additional capital for their businesses and growth (12 CFR 16).

National bank securities offerings may be exempt from the registration requirements of the federal securities laws and the OCC's part 16. Such exemptions apply, for example, to nonpublic offerings and to small issues under the SEC's Regulation A. National banks should review 12 CFR 16.5 and relevant provisions of the federal securities laws to ensure that they structure those offerings to meet the requirements for an exemption from registration.

A national bank offering or selling its own securities in a particular state also may be subject to individual state laws governing the registration and sale of securities within the state (known popularly as "blue sky laws"). Tribally owned national banks should consult with bank counsel to determine whether they are subject to blue sky laws in a particular jurisdiction *before* selling securities.

Proxy Statements

The OCC reviews and clears *registered* banks' proxy or information statements before distribution to shareholders. A "registered" bank refers to a bank with assets of more than \$1 million and with a class of stock owned by 500 or more persons. The OCC reviews proxy statements for material, substantive factual errors or omissions. Registered national banks must file proxy materials with the OCC when conducting/engaging in the following activities:

²⁰ See also Policy Statement on Discrimination in Lending, 59 Fed. Reg. 18,266 (April 15, 1994).

- A merger/consolidation when the resulting bank is a national bank.
- An election of bank directors.
- An annual or special shareholder meeting.

The OCC has incorporated by reference SEC regulations governing proxy solicitations and content at 12 CFR 11. Those regulations detail the information that banks must include in their proxy materials.

Bank Secrecy Act and Anti-Money Laundering Provisions

The Bank Secrecy Act (BSA) and its implementing regulations require financial institutions to file certain currency and monetary instrument reports and to maintain certain records for possible use in criminal, tax, and regulatory proceedings (31 USC 5311 et seq., 31 CFR 103, 12 CFR 21.21). Congress enacted the BSA to attempt to prevent financial institutions from being used as intermediaries for the movement of criminally derived funds to conceal the true source, ownership, or use of the funds, i.e., money laundering. Although attempts to launder money through a legitimate financial institution can emanate from many different sources, certain kinds of businesses, transactions, or geographic locations may lend themselves more readily to potential criminal activity than others.

All national banks must establish and maintain procedures reasonably designed to ensure and monitor their compliance with the BSA and its implementing regulations. This requires national banks to establish a compliance program which includes, at a minimum, adequate BSA policies and procedures, designation of a compliance officer, and BSA training and audits. In addition, national banks should be aware of various criminal statutes prohibiting money laundering and structuring of deposits to evade the BSA reporting requirements. (See 18 USC 1956, 1957 and 31 USC 5324.)

Banks are also encouraged to adopt "know your customer" (KYC) policies to help management detect suspicious activity promptly. A KYC policy should enable the bank to understand the kinds of transactions in which a particular customer is likely to engage. Further, national banks must file a Suspicious Activity Report when they detect a known or suspected violation of federal law or a suspicious transaction related to a money laundering activity or a violation of the BSA that exceeds certain minimum dollar thresholds (12 CFR 21.11).

Financial Institution Charters and Regulators

Type of Charter	Primary Regulator(s)	
National Bank	Office of the Comptroller of the Currency	
State Member Bank ¹	State Bank Regulator Federal Reserve Board	
State Non-Member Bank; State Savings Bank	State Bank Regulator Federal Deposit Insurance Corporation	
Federal Savings Association; Federal Savings Bank	Office of Thrift Supervision	
State Savings Association	State Bank Regulator Office of Thrift Supervision	
Bank Holding Company	Federal Reserve Board ²	
Savings Association Holding Company	Office of Thrift Supervision ³	
Federal Credit Union	National Credit Union Administration	
State Credit Union	State Regulator ⁴	

¹State banks can become members of the Federal Reserve System. National banks must be member banks.

²Depending on the state, bank and savings association holding companies also may be regulated by the state banking regulator and/or the state agency responsible for regulating corporate practices (e.g., Secretary of State).

³See footnote 2.

⁴Most states require state credit unions to be insured by the National Credit Union Administration, whose regulations governing insurance, therefore, would apply to such states' credit unions.

Roles of the Financial Regulators

- Contact the Office of the Comptroller of the Currency (OCC) for information about a national bank charter. To determine the appropriate office, see <u>Appendix D</u> for addresses and phone numbers. In addition, the OCC's <u>Comptroller's Corporate Manual</u> is available on the OCC's Internet site (http://www.occ.treas.gov) in a searchable and downloadable format.
- Contact the Office of Thrift Supervision (OTS) for information about chartering a federal savings association or savings association holding company. To determine the appropriate regional office, see the OTS's website at http://ots.treas.gov or contact:

OTS 1700 G Street, NW Washington, DC 20552 (202) 906-6000

 Contact the appropriate regional office of the Federal Deposit Insurance Corporation (FDIC) for information about federal deposit insurance for banks and savings associations. To determine the appropriate regional office, see the FDIC's website at http://www.fdic.gov or contact:

FDIC 801 17th Street, N.W. Washington, DC 20434-0001 (800) 276-6003 / (202) 416-6940

 Contact the appropriate Federal Reserve Bank for information about establishing a banking holding company or becoming a Fed member bank. To determine the appropriate office, see the Fed's website at http://www.bog.frb.fed.us or contact:

Board of Governors of the Federal Reserve System 20th and C Streets, N.W. Washington, DC 20551 (202) 452-3000

 Contact the appropriate regional office of the National Credit Union Administration (NCUA) for information about chartering a federal credit union or obtaining deposit insurance. To determine the appropriate office, see NCUA's website at http://www.ncua.gov or contact:

NCUA 1775 Duke Street Alexandria, VA 22314-3428 (703) 518-6300

A Guide to Tribal Ownership of a National Bank

Appendix B

Sample Commitment Letter

Date

Licensing Manager Appropriate District Office Street Address City, State, ZIP Code

Re: Letter of Commitments for National Bank, City, State

Dear Licensing Manager:

Enclosed please find commitments pertaining to our application for a change in bank control of a national bank, city, state, pursuant to the Change in Bank Control Act (12 USC 1817(j)). Attached to these commitments are all requisite attachments, including all necessary Tribal resolutions and letters of counsel.

Definitions:

Tribe means, individually and collectively, [full name of Tribe] and any council, committee, division, office, commission, department, board, agency, authority, facility, instrumentality of [name of Tribe], or any other subordinate organization. Attached to these commitments is attachment A, which sets forth, as represented by the Tribe on this date, the name and each business activity of and/or other function performed by each such subordinate organization of the Tribe, and the relation of each such subordinate organization to, the Tribe, and which by this reference is incorporated.

Affiliate of the Tribe means, individually and collectively, any company that from time-to-time is controlled (as defined in the Board's Regulation O, 12 CFR 215.2(c)) by the Tribe, acting alone or in concert with one or more other persons (as defined in the Board's Regulation Y, 12 CFR 225.2(k)), but excluding any company identified and listed as a subordinate organization of the Tribe in attachment A or in a revised form of attachment A submitted to the Board pursuant to the following paragraph. Attached to these commitments is attachment B, which sets forth, as represented by the Tribe on this date, the name, address and business activity of each affiliate of the Tribe, and the equity interest of the Tribe, as of this date, and which by this reference is incorporated.

Bank means, individually and collectively, [bank being chartered, acquired, or controlled], and every other bank (as defined in section 2(c) of the Bank Holding Company Act), including any successor to the bank. "Bank" includes each company that from time-to-time is a subsidiary of the bank.

Banking law means:

- All federal, tribal, and state statutes, rules, and regulations that the Office of the Comptroller of the Currency (OCC), the Board of Governors of the Federal Reserve System (Board), the Federal Deposit Insurance Corporation (FDIC), the U.S. Department of Justice (DOJ), the U.S. Department of the Treasury (DOT), or any other federal banking agency or department (individually, a "federal banking authority" and, collectively, the "federal banking authorities") administers or for which such federal banking authority has rulemaking or enforcement authority, including without limitation, all provisions of Title 12, U.S. Code, as from time-to-time may be applicable to the bank, any institution-affiliated party (IAP) (as defined in sections 3(u) and 8(b)(3) of the Federal Deposit Insurance Act (FDIA)) thereof, the Tribe, or any affiliate of the Tribe.
- All federal criminal law violations which arise:
 - From the applicability of any provision of a banking law.
 - Under section 1001 of Title 18 of the U.S. Code as it relates to information, statements, omissions, writings, or reports to a federal banking authority.
 - Any other provision of Title 18 of the U.S. Code applicable to the ownership, control, operation or activities of a bank, bank holding company, or subsidiary thereof, or to the activities of any IAP for such bank, bank holding company or subsidiary.
 - The Bank Secrecy Act, or the Currency and Foreign Transactions Reporting Act.
- Any order or written agreement issued by any federal banking authority or an administrative law judge acting under authority delegated by any federal banking authority or federal court of competent jurisdiction pursuant to a banking law against or with bank, the Tribe, any affiliate of the Tribe, or any IAP.

Company means any corporation, partnership, business trust, association, or similar organization, including, but not limited to, those formed under Tribal statute.

Commitments

1. The Tribe agrees to waive and to cause each present and future affiliate of the Tribe to waive, any claim that a Tribal court has jurisdiction over, and the Tribe agrees not to assert sovereign immunity as a defense to, any matter, issue, dispute, investigation, action, subpoena, examination, or proceeding by any federal banking authority that arises as a result of Tribe's ownership interest of the bank. In all dealings of the Tribe or any affiliate of the Tribe with the bank, the Tribe will be deemed to be an IAP of the bank.

Before consummation of the proposed acquisition of additional shares of the bank, the Tribe shall submit to the OCC:

- A properly executed and authenticated certificate of official action (including the relevant resolution) of the appropriate governing body of the Tribe, authorizing and directing the signatory designated by such entity to execute the commitments on its behalf, and by so doing to bind such entity to each provision of the commitments, including the waiver of any jurisdictional claim in any tribal court as provided in this commitment, to which the official seal or stamp of the Tribe, as the case may be, is affixed.
- One or more reasoned opinion of counsel, in a form satisfactory to the OCC, that the Tribe is authorized under all of its organizational and other governing documents (e.g., tribal constitution, bylaws, articles of incorporation, partnership agreements) to make, and the legal sufficiency of, the waiver of any jurisdictional claim in any tribal court, as provided in the commitment.
- 2. The Tribe agrees to provide, and agrees to cause any affiliate of the Tribe to provide, to the extent possible, all information, regardless of whether such information is located within or without the Tribe's territory (tribal territory), requested for any investigation, action, or proceeding by any federal banking authority relating to:
 - Enforcement or possible enforcement of any banking law for any person or entity subject to it which arise from or relate to transactions of the bank.
 - The ownership or control of the Tribe by the bank.
 - The operations or activities of the bank, or any IAP, under the banking law, including any potential violation of law or regulation, any unsafe or unsound practice, or breach of fiduciary duty by the bank, or any IAP.

- The compliance of the Tribe and/or any affiliate with the provisions of these commitments.
- 3. The Tribe agrees to provide and to cause any affiliate of the Tribe to provide, to the extent possible, the OCC with access to, to permit the OCC to examine, and to provide, as requested, the OCC with copies of all books and records, and any other information of or concerning the Tribe and/or each affiliate of the Tribe regardless of whether such books, records, and other information is located within or without tribal territory, to the extent necessary to enable the OCC to examine fully the details of any transaction or series of transactions of the bank with the Tribe or any affiliate of the Tribe, directly or indirectly.
- 4. In all dealings of the Tribe or any affiliate of the Tribe with the bank, the Tribe, and each affiliate of the Tribe and all insiders (as defined in the Board's Resolution, 12 CFR 215.2(h)), will be deemed to be insiders for purposes of the Board's Regulation O, 12 CFR Part 215, and the bank, and all insiders thereof, will comply with all requirements set out under the Board's Regulation O. In all such dealings, the Tribe and each affiliate of the Tribe will be deemed to be affiliates of the bank for purposes of sections 23A and 23B of the Federal Reserve Act, and the Tribe, each affiliate of the Tribe, and bank will comply with the requirements of sections 23A and 23B of the Federal Reserve Act applicable to affiliate of banks. Neither the Tribe nor any affiliate of the Tribe will request an extension of credit (as defined in the Board's Regulation O (12 CFR 215.3) (hereinafter "extension of credit")) from the bank. The bank will not, directly or indirectly, make any extension of credit to the Tribe or to any affiliate of the Tribe, including the issuance of a commercial or standby letter of credit or guarantee for the benefit of the Tribe or any affiliate of the Tribe, in an amount exceeding the applicable limits of, or in a manner inconsistent with, the requirements regarding extensions of credit set forth in the Financial Institutions Regulatory and Interest Rate Control Act of 1978, or the Federal Reserve Act, as those acts have been amended, or in the Board's regulations thereunder. For purposes of this commitment, any transaction, including any extension of credit, with a third party shall be deemed to be a transaction with the Tribe or an affiliate of the Tribe to the extent that the proceeds of the transaction are used for the benefit of, or are transferred to the Tribe or an affiliate of the Tribe.
- 5. The Tribe agrees to submit to the OCC revised attachment A and/or B to reflect any change in the information contained in attachment A and/or B, and a statement of the reasons for such change, within 30 days after any such change and annually, or upon the request of OCC staff. Should an entity become a subordinate organization or an affiliate of the

Tribe and remain as such before the Tribe submits a revised notice as previously described, any such event shall be reported to the OCC within 30 days of any change. All commitments shall apply in full to any entity that becomes a subordinate organization or an affiliate of the Tribe after this date, immediately upon such entity satisfying the definitions of such terms in Part 1 hereof, as if such entity were a subordinate organization or an affiliate of the Tribe, as the case may be, on this date. All such notices shall be submitted to the OCC together with one or more reasoned opinions of counsel that the subordinate organization of the Tribe or the affiliate of the Tribe, as the case may be, is authorized under all of its organizational and other governing documents (e.g., tribal constitution, bylaws, articles of incorporation, partnership agreement) to make, and the legal sufficiency of, each of the commitments including the waiver of any jurisdiction of any tribal court, as provided in commitment one.

Attached, and in which this reference is incorporated, is a properly executed and authenticated certificate of a tribal resolution authorizing the signatory to execute the commitments.

Full Name of Tribe

(Signature of Tribal Chief or other tribal official with authority to sign on behalf of the Tribe)

Printed or typed name of Tribal Chief or other tribal official

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Appendix C

Explanatory Information about Commitments

Commitment One

This commitment assures the OCC that the Tribe will be subject to the federal banking laws and that enforcement of those laws will be administered by the federal court system. The commitment also assures the OCC that the Tribe has the authority under its own laws to enter into these commitments and has done so consistent with those laws.

Commitment Two

This commitment assures the OCC of ready access to information, such as loan documentation, shareholder lists, or transaction data, that the agency might require during an examination or investigation of the bank or parties affiliated with the bank.

Commitment Three

This commitment is required for reasons similar to those for requiring commitment two. Commitment three, however, references specifically books and records as they are often the subject of examinations, investigations, and other supervisory or enforcement proceedings.

Commitment Four

This commitment clarifies the applicability to the Tribe and its affiliates of statutes and regulations concerning loans to insiders and transactions with affiliates. These statutes and regulations will be applied to Tribes in a manner no different than they are applied to organizations, such as partnerships, corporations, banks, and bank holding companies, or to the affiliates of any of these organizations.

Commitment Five

This commitment outlines the process by which the Tribe will keep the OCC informed of changes in its organization's structure or its affiliation with other entities. The commitment also ensures the OCC that any changes in the organizational structure of the Tribe will not impair the applicability or enforceability of the commitments to the Tribe, its subordinate organizations,

or its affiliates. Finally, the commitments assure the OCC that the actions taken by representatives for the Tribe have been properly executed, authenticated, and signed.			

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Appendix D

OCC Contacts

General Information

Office of the Comptroller of the Currency 250 E Street, SW Washington, DC 20219-0001

Telephone (202) 874-5000

Internet site http://www.occ.treas.gov

Headquarters Divisions of Interest to Tribes Forming National Banks

Asset Management

Telephone (202) 874-4447 Fax Number (202) 874-9390

Has responsibility for the development and coordination of supervisory policies for national banks' asset management activities, including traditional fiduciary activities, investment advisory services, and the retail sale of nondeposit products.

Bank Activities and Structure

Telephone (202) 874-5300 Fax Number (202) 874-5322

Has responsibility for legal issues relating to banking organizations and structures and various banking activities.

Bank Organization and Structure

Telephone (202) 874-5060 Fax Number (202) 874-5293 Internet bos@occ.treas.gov

Processes corporate applications from all national bank subsidiaries of certain holding companies assigned to the Washington, DC licensing unit, and applications involving novel, complex, or precedent-setting issues. Also has

responsibility for oversight of district Licensing staff and development and implementation of licensing policies.

Banking Relations

Telephone (202) 874-4990 Fax Number (202) 874-5305

Acts as liaison with bankers, state bankers associations, banking trade groups, and state bank supervisors.

Communications

Telephone	(202) 874-4700
Subscriptions	(202) 874-4960
Fax Number	(202) 874-5263
Fax-on-demand	(202) 479-0141

Provides publications support and information services for the agency, including responding to inquiries from the public about the agency's mission and activities, developing and maintaining the agency's Internet website, operating and overseeing the Public Information Room, which offers access to OCC public documents, and processing all initial requests filed under the Freedom of Information and Privacy Acts.

Community and Consumer Law

Telephone	(202) 874-5750
Fax Number	(202) 874-5322

Has responsibility for community and consumer legal issues, including community reinvestment and community development (CD) matters.

Community and Consumer Policy

Telephone	(202) 874-4446
Fax Number	(202) 874-5221

Has responsibility for community and consumer policy issues, including designation of limited purpose banks under 12 CFR 25. Also has responsibility for CD outreach and related technical assistance by the community reinvestment development (CRD) specialists.

Community Development Division

Telephone (202) 874-4930 Fax Number (202) 874-5566

Has responsibility for community development policy issues, including filings under 12 CFR 24, and national level initiatives encouraging investment, lending, and services to low- and moderate-income persons and communities and small businesses.

Community Relations

Telephone (202) 874-8770 Fax Number (202) 874-5678

Has responsibility for the OCC's outreach and external relations with consumer and community organizations, particularly national nonprofit public interest organizations concerned with community reinvestment and community development issues.

Minority and Urban Affairs

Telephone (202) 874-9000 Fax Number (202) 874-5214

Has responsibility for overseeing the OCC's external relations with national and regional civil rights and minority-based organizations, particularly those concerned with access to financial services.

Ombudsman

Comptroller of the Currency 301 McKinney Street, Suite 3725 Houston, Texas 77010

Telephone (713) 336-4350 Fax Number (713) 336-4351

Has responsibility for overseeing the national bank appeals process and the customer assistance group.

Securities and Corporate Practices

Telephone (202) 874-5210 Fax Number (202) 874-5279

Has responsibility for securities, fiduciary, and insurance legal issues, as well as corporate governance and shareholder rights.

OCC District Offices

Northeastern

Licensing Manager 1114 Avenue of the Americas, Suite 3900 New York, New York 10036-7780

Telephone (212) 790-4055 Fax Number (212) 790-4098

Supervises most national banks headquartered in Connecticut, Delaware, District of Columbia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Puerto Rico, Rhode Island, Vermont, and the Virgin Islands.

Southeastern

Licensing Manager Marquis One Tower, Suite 600 245 Peachtree Center Ave., NE Atlanta, Georgia 30303-1223

Telephone (404) 588-4525 Fax Number (404) 588-4532

Supervises most national banks headquartered in Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia, and West Virginia.

Central

Licensing Manager One Financial Place, Suite 2700 440 South LaSalle Street Chicago, Illinois 60605-1073 Telephone (312) 663-8084 Fax Number (312) 435-0951

Supervises most national banks headquartered in Illinois, Indiana, Kentucky, Michigan, Ohio, and Wisconsin.

Midwestern

Licensing Manager 2345 Grand Boulevard, Suite 700 Kansas City, Missouri 64108-2683

Telephone (816) 556-1860 Fax Number (816) 556-1892

Supervises most national banks headquartered in Iowa, Kansas, Minnesota, Missouri, Nebraska, North Dakota, and South Dakota.

Southwestern

Licensing Manager 1600 Lincoln Plaza 500 North Akard Street Dallas, Texas 75201-3394

Telephone (214) 720-7051 Fax Number (214) 720-7098

Supervises most national banks headquartered in Arkansas, Louisiana, New Mexico, Oklahoma, and Texas.

Western

Licensing Manager 50 Fremont Street, Suite 3900 San Francisco, California 94105-2292

Telephone (415) 545-5984 Fax Number (415) 545-5925

Supervises most national banks headquartered in Alaska, Arizona, California, Colorado, Guam, Hawaii, Idaho, Montana, Nevada, Northern Mariana Islands, Oregon, Washington, Wyoming, and Utah.

Community Reinvestment and Development Specialists

Washington Office

Anna Alvarez Boyd, CRD Manager Telephone (202) 874-4864 Fax Number (202) 874-5221

Karen Bellesi, CRD Coordinator Telephone (202) 874-4847 Fax Number (202) 874-5221

Has responsibility for facilitating partnerships; providing technical assistance for banks and their community partners; and encouraging investment, lending, and services to low- and moderate-income persons and small businesses. The CRD specialists provide training and advice to national banks, communities, and bank examiners on best practices, options for satisfying CRA responsibilities, and how to expand access to credit and capital.

District Office CRD Specialists

Northeastern District

Stephen Davey	(212) 790-4054	fax (212) 790-4098			
Denise Kirk-Murray	(212) 790-4054	fax (212) 790-4098			
Southeastern District	Southeastern District				
Karol Klim	(404) 588-4515	fax (404) 588-4532			
Nancy Gresham-Jones	(404) 588-4515	fax (404) 588-4532			
Central District	Central District				
Roosevelt Washington	(312) 360-8884	fax (312) 435-0951			
Paul Ginger	(312) 360-8876	fax (312) 435-0951			
Midwestern District					
Annette Lepique	(816) 556-1832	fax (816) 556-1892			
Bradley Streeter	(816) 556-1836	fax (816) 556-1892			
Southwestern District					
David Lewis	(214) 720-7027	fax (214) 720-7000			
David Miller	(214) 720-7067	fax (214) 720-7000			

Western District

Julia Brown (415) 545-5956 fax (415) 545-5925 Susan Howard (818) 240-9192 fax (818) 240-9690

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Appendix E

OCC Publications

OCC publications that you may find useful are listed in this Appendix. To request an order form and list of publications, contact the OCC's Communications Division at (202) 874-4700 or visit the OCC's Internet site at http://www.occ.treas.gov.

Comptroller's Corporate Manual (all booklets listed)

Introduction

General Policies and Procedures

Background Investigations

Corporate Organization

Public Involvement

Charters

Conversions

Federal Branches and Agencies

Branches and Relocations

Business Combinations

Failure Acquisitions

Fiduciary Powers

Investment in Subsidiaries and Equities

Branch Closings

Capital and Dividends

Change in Bank Control

Changes in Directors and Senior Executive Officers

Changes of Corporate Title and Address

Comments to Other Agencies

Director Waivers

Investment in Bank Premises

Management Interlocks

Subordinated Debt

Termination of National Bank Status

Comptroller's Handbook

Supervision booklets (selected booklets listed)

Bank Supervision Process Community Bank Supervision Duties and Responsibilities of Directors Large Bank Supervision

Compliance booklets (selected booklets listed)

Bank Secrecy Act
Community Bank Consumer Compliance
Community Reinvestment Act Examination Procedures
Fair Lending
Overview [of Compliance booklets]

Fiduciary Activities booklets (selected booklets listed)

Community Bank Fiduciary Activities Supervision Handbook (to be published in 1998)
Conflicts of Interest (to be published in 1998)

Other OCC Publications

The Director's Book: The Role of the National Bank Director, Comptroller of the Currency, March 1997.

A Guide to Mortgage Lending in Indian Country, Comptroller of the Currency, July 1997.

Providing Financial Services to Native Americans in Indian Country, Comptroller of the Currency, July 1997.

Community Development Finance: Tools and Techniques for National Banks, Comptroller of the Currency, December 1996.

New Opportunities to Excel: Outstanding CRA Actions for Community Banks, Comptroller of the Currency, December 1996.

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Appendix F

Resource Contacts

Office of Tribal Justice

Department of Justice 950 Pennsylvania Avenue, NW Washington, DC 20530 (202) 514-8812

Federal Programs

Federal Housing Finance Board

Affordable Housing and Community Investment Programs 1777 F Street, NW Washington, DC 20006 (202) 408-2500

U.S. Department of Agriculture

Rural Development

14th and Independence Washington, DC 20250 (202) 720-4323

U.S. Department of Commerce

Economic Development Administration

14th & Constitution Avenue, NW, Room 7804 Washington, DC 20230 (202) 482-5081

U.S. Department of Housing and Urban Development

451 7th Street, SW Washington, DC 20419-8000 (202) 708-3728

U.S. Department of the Interior Bureau of Indian Affairs

1849 C Street NW Washington, DC 20240 (202) 208-3671

U.S. Department of the Treasury Community Development Loan Fund

1500 Pennsylvania Ävenue, NW Washington, DC 20220 (202) 622-8662

U.S. Department of Treasury

Community Development Financial Institutions Fund 601 Thirteenth Street, NW, Suite 200 South Washington, DC 20005

(202) 622-8662

U.S. Department of Treasury Financial Management Service

Cash Management Policy & Planning 401 - 14th Street, SW, Room 420 Washington, DC 20227 (202) 874-6590

U.S. Department of Treasury Financial Crimes Enforcement Network

1500 Pennsylvania Avenue, NW (Franklin Court Building) Washington, DC 20220 (202) 216-2870

U.S. Internal Revenue Service Federal Low Income Housing Tax Credits

1601 Market Street, 20th Floor Philadelphia, PA 19103-2337 (215) 597-2145

U.S. Small Business Administration

Information Office, Office of Advocacy 409 Third Street, SW Washington, DC 20416 (202) 205-6531

U.S. Department of Veterans Affairs

Veterans Benefits Administration Washington, DC 20420 (202) 273-5674

National Housing Intermediaries

The Enterprise Foundation

American City Building 10227 Wincopin Circle, Suite 500 Columbia, MD 21044-3400 (410) 964-1230

Housing Assistance Council

1025 Vermont Avenue, NW Washington, DC 20005 (202) 842-8600

Local Initiatives Support Corporation

1825 K Street, NW, Suite 1100 Washington, DC 20006 (202) 785-2908

Neighborhood Reinvestment Corporation

1325 G Street, NW, Suite 800 Washington, DC 20005 (202) 376-2400

Secondary Market Resources

Fannie Mae

3900 Wisconsin Avenue, NW Washington, DC 20016 (202) 752-6030

Federal Agricultural Mortgage Corporation (Farmers Mac)

919 18th Street, NW, Suite 200 Washington, DC 20006 (800) 879-3276

Federal Home Loan Mortgage Corporation (Freddie Mac)

8200 Jones Branch Drive McLean, VA 22102 (703) 903-2431

Government National Mortgage Association (Ginnie Mae)

T-U.S. Department of Housing and Urban Development 451 Seventh Street, SW Washington, DC 20410 (202) 708-0926

Federal Financial Regulators — Community Affairs Contacts

Office of the Comptroller of the Currency

Anna Alvarez Boyd, Community Reinvestment Development Manager 250 E Street, SW Washington, DC 20219-0001 (202) 874-5864

Board of Governors, Federal Reserve System

Sandra Braunstein, Manager for Community Affairs Washington, DC 20511-0001 (202) 452-3378

Federal Deposit Insurance Corporation

Bobbie Jean Norris, National Coordinator 550 17th Street, NW 1730 Pennsylvania Avenue, NW Washington, DC 20429 (202) 942-3090

Federal Housing Finance Board

Director of Public Affairs 1777 F Street, NW Washington, DC 20006 (202) 408-2957

National Credit Union Administration

Joyce Jackson, Director, Office of Community Development Credit Unions 1750 Duke Street Alexandria, VA 22314 (703) 518-6610

Office of Thrift Supervision

U.S. Department of Treasury Sonja White, National Community Affairs Coordinator 1700 G Street, NW Washington, DC 20052 (202) 906-7857

Glossary of Terms

Acting in concert means knowingly participating in a joint activity or parallel action toward a common goal of acquiring control, whether or not pursuant to an express agreement. It also can mean combining voting or other interests for a common purpose in any contract, understanding, relationship, agreement, or other arrangement whether or not written.

An **applicant** is a person or entity that submits a notice or application to the OCC.

An **application** is a submission requesting prior OCC approval to engage in various corporate activities or transactions (also see **notice** definition).

A community development corporation (CDC) is a corporation established by one or more insured financial institutions, or by insured financial institutions and other investors, to make one or more investments that meet the public welfare investments requirements of 12 CFR 24.2(c).

A community development project (CD Project) is a project to make an investment that meets the public welfare investment requirements of 12 CFR 24.2(d).

A **corporate filing** or **filing** is either an application or a notice.

The **Community Reinvestment Act regulations** establish the framework and criteria by which the federal financial regulators assess financial institutions' record of helping to meet the credit needs of its community (12 CFR 25).

A **depository institution** is a financial institution that accepts deposits.

A **filer** is a person, group of persons, national bank, state-chartered bank, thrift, other financial institution, or any other entity that submits a corporate filing to the OCC.

Holding company means any company that controls or proposes to control a national bank regardless of whether it is a bank holding company under 12 USC 1841(a)(1).

An **incomplete filing** is not fully responsive to each item of information included in a sample notice or application or lacks adequate information,

when considered together with other available information, for the OCC to make its decision.

An **Indian** or **Native American**, for most governmental and jurisdictional purposes, is a person (a) of Indian descent and (b) an enrolled member of a federally recognized Indian tribe. Those terms are used interchangeably in this guide.

Indian country is defined by Congress as land inside the boundaries of Indian reservations, communities made up mainly of Indians, and Indian trust and restricted land.¹

An **Indian tribe** is a "domestic dependent nation" with governmental authority over its members and its territory. It has a unique legal and government-to-government relationship with the U.S. that is reflected in the Constitution of the United States, treaties, statutes, and court decisions. Under federal law, the Secretary of the Interior maintains a list of Indian tribes that are recognized by the U.S. as governments.³

An **insider** is a proposed organizer, director, principal shareholder, or executive officer of a proposed or existing national bank and includes any related interest of such a person.

An **insider contract** is any financial or other business, voting, or ownership agreement, arrangement, or transaction, direct or indirect, oral or written, between any insider and the proposed bank.

An **institution-affiliated party** (IAP)⁴ may include:

- A director, officer, employee, or controlling shareholder of an insured depository institution.
- A person who has filed or is required to file a change in bank control notice under 12 USC 1817(j).

¹18 USC 1151.

²Cherokee Nation v. Georgia, 30 U.S. (5 Pet.) 1, 17 (1831).

³62 Fed. Reg. 55,270 (1997). This list is posted on the Bureau of Indian Affairs' website at http://www.doi.gov/bureau-indian-affairs.html.

⁴12 USC 1813(u).

- Any shareholder, consultant, joint venture partner, or other person, who participates in the conduct of the affairs of an insured depository institution.
- Any independent contractor who knowingly or recklessly participates in any violation of a law or regulation, any breach of fiduciary duty, or any unsafe or unsound practice, which caused or is likely to cause more than a minimal financial loss to, or a significant adverse effect on, the insured depository institution.

An **interim bank** is a non-operational bank chartered solely to merge or consolidate into another bank owned by the same party.

A **loan pool** is formed when two or more financial institutions simultaneously agree to commit a fixed dollar amount of loans or loan participations for a particular community development purpose or geographical target area. Often, the loans are originated by each individual institution using borrower eligibility criteria and loan rates, terms, and conditions agreed to by all bank participants. In some cases, one institution serves as the lender of record and other banks agree to purchase participations in each loan made under the program. In other instances, borrowers seeking financing from the pool will be referred to lenders on a revolving basis, so that each bank takes a turn originating loans. Often, local development agencies receive the loan requests and may provide loan packaging assistance.

For the Minority Bank Deposit Program (MBDP), the term **minority control** applies when minority persons own or control more than 50 percent of the outstanding voting stock of a financial institution. The voting trust and/or proxy agreements must have a life of at least three years and be irrevocable; also, the trustee (a member of a minority group) must have unfettered discretion in voting the stock.

A **minority depository institution** is a depository institution more than 50 percent of the ownership or control of which is held by one or more minority individuals, and more than 50 percent of the net profit or loss of which accrues to minority individuals. The term "minority" means any Black American, Native American, Hispanic American, or Asian American (12 USC 1823(f)(12)(B)).

Money laundering is the movement of criminally derived funds to conceal the true source, ownership, or use of the funds.

A **multibank lending corporation** is a corporate structure that originates community development loans on behalf of members or stockholders. Although many variations in structure exist, participating financial institutions typically may provide:

- Direct loans to businesses or projects in which the loans are prepackaged by the corporation.
- Revolving lines of credit to the corporation which are drawn down as loans made by the corporation.
- Purchase of participations in loans originated by the corporation.

Usually, these entities are managed by professional staff with bankers serving on the board of directors and on the loan review committee.

A **notice** is a submission notifying the OCC that a filer: (1) intends to engage in certain corporate activities or transactions; or, (2) has begun certain corporate activities or transactions (see also **application** definition).

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References

Anti-Money Laundering Provisions

Laws 18 USC 1956, 1957 31 USC 5311 et seg.

Regulation 31 CFR 103

Appeals Process

Regulation 12 CFR 5.13(f) OCC Issuance OCC 96-18

Bank Enterprise Act

Law 12 USC 1834a Regulation 12 CFR 1806

Bank Holding Company Act

Law 12 USC 1841 et seq.

Bank Merger Act

Law 12 USC 1828(c) Regulation 12 CFR 5.33

Bank Secrecy Act

Law 31 USC 5311 et seq.

Regulations 31 CFR 103 12 CFR 21.21

Branches

Law 12 USC 26 Regulation 12 CFR 5.30

Change in Bank Control Act

Law 12 USC 1817(j) Regulation 12 CFR 5.50

Community Development Financial Institutions

Law 12 USC 4701 et seq.

Regulation 12 CFR 1805

Community Development Investments

Law 12 USC 24(11) Regulation 12 CFR 24 **Community Reinvestment Act**

Law 12 USC 2901 et seq.

Regulation 12 CFR 25

Corporate Decisions

Laws 12 USC 93a, 1818(b),

1831o(e)(4) Regulation 12 CFR 5.13

Corporate Definitions

Regulation 12 CFR 5.3

Equal Credit Opportunity Act

Law 15 USC 1691 et seq.

Regulation 12 CFR 202

Fair Housing Act

Law 42 USC 3601 et seq.

Regulation 24 CFR 100

Federal Deposit Insurance Act

Law 12 USC 1811 et seq.

Federal Reserve Act

Law 12 USC 221 et seg.

Filing Fees

Regulation 12 CFR 5.5

Hearings and Other Meetings

Regulation 12 CFR 5.11

Interstate Branching

Law 12 USC 36 Regulation 12 CFR 5.30

Loans to Insiders

Regulations 12 CFR 31, 215

Misrepresentations or Omissions

Law 18 USC 1001

National Bank Act

Law 12 USC 1 et seq.

Public Comment

Regulation 12 CFR 5.10

Public File Availability

Regulation 12 CFR 5.9

Publication Requirement

12 CFR 5.8 Regulation

Restrictions on Transactions with Affiliates

12 USC 36, 371c (Section Laws 23A), 371c-1 (Section 23B)

12 CFR 31 Regulation

Other Interpretive Letter No. 667,

October 12, 1994; OCC Conditional Approval Letter

No. 202, April 25, 1996

Securities

Regulations 12 CFR 11, 16

Small Business Investment Companies (SBICs)

15 USC 681 et seq. Law

Tribal Relationships

President Clinton's memorandum of April 29, 1994, for the heads of executive departments and agencies, "Government-to-Government Relations with Native American Tribal Governments," 59 Fed. Reg. 22,951 (May 4, 1994).

Executive Order No. 13084 on "Consultation and Coordination with Indian Tribal Governments," 63 Fed. Reg. 27,655 (May 19, 1998).